Guest Companies

Visit the company profile pages below to find out more about each participating company in ESADE’s Career Forum event. Find ideas on company profile pages and websites to start an intelligent dialogue!

<table>
<thead>
<tr>
<th>Company Name</th>
<th>Details</th>
</tr>
</thead>
</table>
| **ACC1Ó**      | **Company Description:** ACC1Ó agency is supporting innovation and the internationalization of Catalan companies. The Area Talent for Internationalization manages the following programs:  
1.- Scholarships for internships in their business promotion centers abroad.  
2.- Program incorporating talent in Pimes Catalunya.  
3.- Program to incorporate talent in Catalan affiliates abroad.  
4.- Directory of Online Professionals.  
Herewith the link talent programs for internationalization: http://www.acc10.cat/ACC10/cat/internacionalitzacio/talent-internacionalitzacio  
**Contact:** Montserrat Mont/ Isabel Gómez  
Beques a la Red Exterior: beques@acc10.cat  
Programa de Iniciación a la Exportación: goexport@acc10.cat  
Directorio de Profesionales On-line: http://www.anella.cat/directori-de-professionals  
**Direct entry:** Yes |
| **Affinity Petcare** | **Company Description:** Affinity Petcare is a leading company in dog and cat nutrition in Spain, the third in the European ranking for dry food with operations in 23 countries. For over 50 years we have provided our customers with the very best in animal nutrition and have been committed to earning their trust. We value change, innovation, brand reliability. We care for pet's well-being as much as our client cares.  
**Internship Opportunities:** Opportunities in Marketing, Trade Marketing, Nutrition, HR and Innovation.  
**Length of time:** from 6 to 12 months  
**Ideal Candidate requirements:** We are looking for highly talented peoble who demonstrate: results and client orientation, accountability and strategic vision |

Recruitment website:  
**ACC1Ó** www.acc10.cat/ACC10/cat/int...  
**Career Opportunities:** Full Time Opportunities

Recruitment website:  
**Affinity Petcare** www.affinity-petcare.com  
**Career Opportunities:** Internship Opportunities
**Company Description:**
Allianz is the main subsidiary of Allianz Group in Spain and one of the leading Spanish companies in the insurance sector. To provide the best results for the customers, the company makes a commitment to physical proximity -through its more than 2,200 employees, 11,000 agents and brokers-, and technological approach, using tools such as its application for smartphones and tablets, its area e-customer in the corporate website, and its more than 320,000 SMS sent to clients in 2011.

In addition, Allianz has a strong commitment to offer the best service: in 2011 the company handled more than 1.7 million claims and over 1.9 billion euros in compensations were paid to clients.

The company has one of the most complete and innovative product range in the market and based on the concept of complete security. Therefore, the products and services offered by the company range from personal and family to industrial scope, offering from Life, Auto, Home, Accident, Health insurance or Multirisk coverage for industries, to the most personalised insurance solutions.

**Contact:** brigitte.perez@allianz.es

**Recruitment website:**
[www.allianz.es](http://www.allianz.es)

**Career Opportunities:**

**Internship Opportunities**

**Ideal Candidate requirements:**
- Student in his/her last year
- Written and spoken English
- Proficient in Ms Office
- Excellent organization skills
- Ability to work within a team
- Analytical Skills

**Summer Internship:** Yes

**Number of weeks:** 8
**Where?:** Market Management, Operations, Finance, HR
**How to apply & deadlines:** By the website, during the whole year.
**Selection process:** Phone interview; Personal interview

**Off cycle internship:** Yes
**Number of weeks:** 24 weeks on average  
**When:** During the whole year.  
**Where:** Sales, Market Management, Operations, Finance, HR

**In company final year projects (BBA):** No

**Graduate Trainee Programs:** No

**Direct entry:** No

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**Company Description:**
Altadis is market leader in Spain in all tobacco categories. Part of the Imperial Tobacco Group since 2008, Altadis has strengthened its leadership in this key market for the Group thanks to its versatile and unique brands such as Fortuna, Ducados Rubio, Nobel (cigarettes), Orígenes and Golden Virginia (fine cut tobacco) or Vegafina (cigars).

Imperial Tobacco Group is a leading international tobacco company which manufactures, markets, distributes and sells a comprehensive range of cigarettes, tobaccos, cigars, rolling papers and tubes in over 160 countries. The Group operates 51 manufacturing sites worldwide and has around 38,000 employees.

**Contact:** Graduate.Programme@es.imptob.com

**Ideal Candidate requirements:**
The aim of this Programme is to look for talented young people with a strong potential who are willing to join our company. In Altadis - Imperial Tobacco Group we think that ambitious and intelligent people can make their mark and contribute a lot to the business.

**Summer Internship:** No

**Off cycle internship:** No

**In company final year projects (BBA):** Yes

**Full time opportunities. Ideal candidate requirements:**
Altadis - Imperial Tobacco Group is a company where ambitious, smart and independent people can make their mark and can contribute to the success of a multinational industry leader. We are looking for passionate, achievement-oriented people who are prepared to challenge not only themselves, but also those around them.

**Graduate Trainee Programs:** Yes

**Description:** BI  
Finance  
Trade Marketing  
Marketing  
Sales  
HHRR  
All the areas
**How to apply & deadlines:** Applying: Send your letter of motivation and your cv to us at: Graduate.Programme@es.imptob.com
Deadline: 20th Feb 2013

**Selection process:** Technical Test (numerical, verbal); Phone interview; Case study; Group dynamics; Psychometrical test; Personal interview; Presentation

**Direct entry:** Yes

**When & how to apply?:** Applying: Send your letter of motivation and your cv to us at: Graduate.Programme@es.imptob.com
Deadline: 20th Feb 2013

**Selection process:** Phone interview; Case study; Group dynamics; Psychometrical test; Personal interview; Presentation

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**Company Description:**

Arla Foods is a global dairy company. We develop, produce, market, sell and distribute dairy products of high quality. Our products are sold on all continents and are found in more than 100 countries. We have manufacturing facilities in 12 countries and sales offices in 32 countries. Arla numbers more than 19,000 dedicated employees. Arla pursues an ambitious growth strategy and as we gain more influence on the international market, our employees can choose between an increasing number of career opportunities, enabling them to fulfil their professional ambitions - whatever they may be.

**Contact:** job@arlafoods.com

**Internship Opportunities:**

**Summer Internship**

**Ideal Candidate requirements:**

Your personal character and aspiration are vital to Arla. You are an ambitious, confident and focused, yet curious and open-minded person, who is able to see things in a broader perspective. You learn fast and you are not afraid of asking questions. You strive to deliver great results independently but also enjoy the synergies of teamwork.

**Summer Internship:** Yes

**Number of weeks:** 10
**Where?:** International

**How to apply & deadlines:** Apply from 1st January until 1st February by sending your motivation letter, CV and transcripts to summerinternship@arlafoods.com

**Selection process:** Phone interview; Personal interview

**Off cycle internship:** No

**In company final year projects (BBA):** Yes

**Full time opportunities. Ideal candidate requirements:**

Talented, ambitious and global-minded candidates
<table>
<thead>
<tr>
<th><strong>Graduate Trainee Programs:</strong></th>
<th>Yes</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Description:</strong></td>
<td>Arla is welcoming talented, ambitious and global-minded graduates to join our unique 2 year graduate programme called Future Fifteen. In Arla’s F15® programme you get the opportunity to drive critical processes and complex organisational change. You will learn how to navigate in an international and diverse organisation with numerous stakeholders and many types of challenges and be given responsibility from day one. The programme consists of three job rotations of eight months each, with at least one international position. At each rotation you will enter a new position and be responsible for tasks key to the ongoing development of our business.</td>
</tr>
<tr>
<td><strong>How to apply &amp; deadlines:</strong></td>
<td>The next group of Future Fifteen Graduates starts in September 2013 and you can apply with your application, cv and grades via a link on our webpage, <a href="http://www.futurefifteen.com">www.futurefifteen.com</a> between 1 January and 15 February, 2013</td>
</tr>
<tr>
<td><strong>Selection process:</strong></td>
<td>Phone interview; Group dynamics; Psychometrical test; Personal interview; Presentation</td>
</tr>
</tbody>
</table>

| **Direct entry:** | No |

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### Bluecap

**Recruitment website:** [www.bluecap.es](http://www.bluecap.es)

**Career Opportunities:**
- [Full Time Opportunities](#)
- [Internship Opportunities](#)

**Company Description:**
Bluecap is a strategic consulting boutique specialized in the financial sector, providing services to banks as well as insurance companies. We collaborate with top management of leading national and international Financial Institutions. Generation and knowledge of best practices in strategic management of risk, capital and value, as well as development of frameworks related to commercial network management, commercial productivity, incentives and strategy design. Integrated advise, to ensure success from the "design" through to "implementation". Highly qualified professionals with broad and solid experience in the financial sector; top-flight education credentials from renowned universities and business schools.

- **Summer Internship:** Yes
- **Off cycle internship:** Yes
- **Graduate Trainee Programs:** No
- **Direct entry:** No

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### Burger King EMEA

**Recruitment website:** [www.linkedin.com/company/burger-king](http://www.linkedin.com/company/burger-king)

**Career Opportunities:**
- [Full Time Opportunities](#)

**Company Description:**
BURGER KING® was founded in 1954 by James McLamore and David Edgerton in Miami, Florida. The BURGER KING® system is well positioned in the European QSR market. The first restaurant in Europe was opened 1975 in Madrid. One of the successes of the BURGER KING® brand is the franchising system. Burger King Worldwide pursues a global long-term strategy with the goal of growth through strategic partnerships with strong franchisees.

BURGER KING® has exciting career opportunities i.e. in one of its EMEA offices in Madrid, Spain, as well as numerous field based positions located throughout the EMEA Region.

**Contact:** cgomezdelupe@gmail.com
<table>
<thead>
<tr>
<th><strong>Summer Internship:</strong></th>
<th>No</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Off cycle internship:</strong></td>
<td>No</td>
</tr>
<tr>
<td><strong>In company final year projects (BBA):</strong></td>
<td>No</td>
</tr>
<tr>
<td><strong>Graduate Trainee Programs:</strong></td>
<td>Yes</td>
</tr>
<tr>
<td><strong>How to apply &amp; deadlines:</strong></td>
<td>We will provide the information at the end of the presentation</td>
</tr>
<tr>
<td><strong>Selection process:</strong></td>
<td>Phone interview; Case study; Group dynamics; Personal interview; Presentation</td>
</tr>
<tr>
<td><strong>Direct entry:</strong></td>
<td>No</td>
</tr>
</tbody>
</table>

**Company Description:**
Coty is an American multinational company that produces, distributes and sales cosmetics and perfumery products.

Coty is a new emerging leader in beauty. With about 12,000 employees and corporate headquarters in New York, our mission is to "offer a product of rich appearance that is affordable at a variety of price points," by offering products from ultra-premium luxury to entertainment/lifestyle and accessible price points to match the lifestyle of our consumers.

Our unique portfolio of widely known brands in fragrance, color cosmetics (including nail), plus skin and body care supports net revenues of $4.6 billion for the fiscal year ended June 30, 2012.

Coty’s entrepreneurial culture is driven by a spirit of "FASTER. FURTHER. FREER" that gives us the agility to make fast decisions, push boundaries and support creativity.

Join us because:
- we are the fastest growing beauty company in the world.
- we have the most exciting brands in the industry
- we offer challenges you can not find elsewhere
- we are a global company that works on a human scale
- we value creativity
- we want you to move up in the company and in your career
- we have leaders who are committed to the company
- we are a truly international, multicultural company with diversity at all levels
- we have strong historical roots that support our future success

Join us if:
- you have passion for the cosmetics and beauty industry
- you are excited about or brands and products
- you are looking for a dynamic, challenging work environment
- you want to work all over the world
- you are creative and entrepreneurial
- you are ready to be responsible for your own projects and forward development
- you connect with our faster, further, freer philosophy.
- you value multiculturalism
- you want to be part of the most dynamic beauty company in the world

Coty is a company with a multicultural environment, where employees learn and develop his/her skills.

Our offices in Spain are located in Barcelona and the factory in Granollers.

**Contact:** sandra_martinez@cotyinc.com merce_rene@cotyinc.com
Internship Opportunities:
We used to have internship opportunities in Operations, Supply Chain, Marketing and Sales Business.

Ideal Candidate requirements:
We are looking for enterprising people, with commitment, results and clients oriented.

Summer Internship: Yes
Where?: Operations, Supply Chain, Marketing and Sales business.
How to apply & deadlines: www.coty.com/jobs
Selection process: Phone interview; Personal interview

Off cycle internship: Yes
When?: International Campus Management Programme
Where?: Worldwide
How to apply & deadlines: www.coty.com/jobs
Selection process: Phone interview; Personal interview

In company final year projects (BBA): No

Full time opportunities. Ideal candidate requirements: The candidate should have experience in the area he/she is going to work and be an enterprising person, with commitment, results and clients oriented.

Graduate Trainee Programs: Yes
Description: Depending on the needs.
How to apply & deadlines: www.coty.com/jobs
Selection process: Phone interview; Personal interview

Direct entry: Yes
Where?: Production, Process Engineer, Marketing, Finances, Sales.
When & how to apply?: www.coty.com/jobs
Selection process: Technical Test (numerical, verbal); Phone interview; Personal interview

Company Description:
Detecon is a leading global consulting firm specialized in uniting classical management consulting with a high level of technology expertise. A subsidiary of the Deutsche Telecom Group, Europe’s largest telecommunications provider, Detecon has more than 800 consultants in 15 offices around the world. Our clients include global telecoms operators and suppliers, as well as multinational looking to enhance their value though strategic use of technology. Over the past 30 years, our technology and management consulting teams have supported customers in more than 3500 projects in more than 160 countries. Detecon Inc is in San Francisco focuses on consulting US and international clients, using experience and knowledge drawn directly from the Silicon Valley. Based on our unique expertise we enable our clients to leverage...
### Deutsche Post DHL

#### Inhouse Consulting

**Recruitment website:** [www.exciting-challenges.com](http://www.exciting-challenges.com)

<table>
<thead>
<tr>
<th>Career Opportunities:</th>
<th>Full Time Opportunities, Internship Opportunities</th>
</tr>
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<tbody>
<tr>
<td><strong>Company Description:</strong></td>
<td>Inhouse Consulting is the international strategy and management consultancy of Deutsche Post DHL. Working &quot;in house&quot; we support the top management of Deutsche Post DHL in shaping the future of their businesses worldwide. With an ambitious and highly motivated team of more than 150 consultants we develop high-impact solutions for the business challenges of today and tomorrow.</td>
</tr>
<tr>
<td><strong>Contact:</strong></td>
<td><a href="mailto:contact-europe@exciting-challenges.com">contact-europe@exciting-challenges.com</a></td>
</tr>
<tr>
<td><strong>Internship Opportunities:</strong></td>
<td>2-3 months internships in our office in Bonn, Germany</td>
</tr>
<tr>
<td><strong>Ideal Candidate requirements:</strong></td>
<td>You bring along outstanding academic records and you will finish your studies within the next 1-2 years. Fluency in English is essential, along with first international experiences gained through studies or internships. Excellent analytical and problem-solving skills, team spirit and an open mind are attributes we are looking for.</td>
</tr>
<tr>
<td><strong>Summer Internship:</strong></td>
<td>Yes</td>
</tr>
<tr>
<td><strong>Number of weeks:</strong></td>
<td>8-12 weeks</td>
</tr>
<tr>
<td><strong>Where?:</strong></td>
<td>Inhouse Consulting office in Bonn, Germany</td>
</tr>
<tr>
<td><strong>How to apply &amp; deadlines:</strong></td>
<td>Please send your application through our online application system at <a href="http://www.exciting-challenges.com">www.exciting-challenges.com</a> as early as possible.</td>
</tr>
<tr>
<td><strong>Selection process:</strong></td>
<td>Technical test (numerical, verbal); Case study; Personal interview</td>
</tr>
<tr>
<td><strong>Off cycle internship:</strong></td>
<td>Yes</td>
</tr>
<tr>
<td><strong>Number of weeks:</strong></td>
<td>8-12 weeks</td>
</tr>
<tr>
<td><strong>When?:</strong></td>
<td>It is possible to start 1st or 15th of every month.</td>
</tr>
<tr>
<td><strong>Where?:</strong></td>
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<td>Technical Test (numerical, verbal); Phone interview; Personal interview</td>
</tr>
<tr>
<td><strong>In company final year projects (BBA):</strong></td>
<td>No</td>
</tr>
<tr>
<td><strong>Full time opportunities, Ideal candidate requirements:</strong></td>
<td>You, as a successful candidate, offer outstanding academic records. Fluency in English is essential, along with first professional experience gained in the international arena. Excellent analytical and problem-solving skills, team spirit and an open mind are attributes necessary to your success.</td>
</tr>
<tr>
<td><strong>Graduate Trainee Programs:</strong></td>
<td>No</td>
</tr>
</tbody>
</table>
Direct entry: Yes

Where?: Inhouse Consulting office in Bonn, Germany

When & how to apply?: Please send your application in English or German language through our online application system at www.exciting-challenges.com.

Selection process: Technical Test (numerical, verbal); Case study; Personal interview

Company Description:
Established in 1965 with the mission to "break down barriers in language, culture, and geography", EF Education First (EF) is the world’s leading international education company. EF has helped millions of students learn a new language and travel abroad. With a network of 400 schools and offices worldwide, EF specializes in language training, educational travel, academic degrees, and cultural exchange programs. EF is the Official Language Supplier of the XXII Olympic Winter Games in Sochi 2014 and has published the ground-breaking English Proficiency Index which measures the English ability of adults in different countries across the world.

Contact: eric.vandelden@ef.com

Internship Opportunities:
We have internships in all departments all across the globe.

Ideal Candidate requirements:
Ideally the internship should be in the country where the student resides, or will reside. As a policy, we don't relocate students for internships - but we have in rare situations.

Summer Internship: Yes

Number of weeks: Varies
Where?: We have internships all over, but primarily in Europe. Operations, Marketing, Sales, and much more.
How to apply & deadlines: Varies
Selection process: Personal interview

Off cycle internship: Yes

Number of weeks: Varies
When?: Varies
Where?: Varies
How to apply & deadlines: Varies
Selection process: Personal interview; Presentation

In company final year projects (BBA): No

Full time opportunities. Ideal candidate requirements:
Speaks multiple languages
Experience living abroad
Degree from reputable University
Confidence to make decisions and see projects through
A "doer" without a "9-5" mentality
Willingness to be a jetsetter

Graduate Trainee Programs: Yes
Description: www.ef.com/360
How to apply & deadlines: www.ef.com/360
Selection process: Group dynamics; Personal interview; Presentation

Direct entry: Yes

Where?: We have offices in over 60 countries and will be looking for placements for all offices.
When & how to apply?: At times of the year
Selection process: Personal interview

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ERNST & YOUNG

Recruitment website: www.ey.com
Career Opportunities: Full Time Opportunities, Internship Opportunities

Company Description:
We are 152,000 people based in 695 offices in over 140 countries, organised into 29 Sub-Areas and four Areas. All of our people work in one of our service lines - Assurance Tax, Transaction Advisory Services (TAS) and Advisory - or in Core Business Services (CBS), which provides internal operational support such as HR and IT services. Treating all of our stakeholders - our people, our clients, our regulators and our communities - with consideration is core to our values. Our values define who we are. They influence the way we work with each other, our clients and regulators, and our communities, where we use professional skills to create positive change close to home and around the world.

Off cycle internship: Yes
Graduate Trainee Programs: Yes
Direct entry: Yes

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Grupo Damm

Recruitment website: www.grupodamm.es
Career Opportunities: Full Time Opportunities, Internship Opportunities

Company Description:
Damm Group manufactures and distributes beverages worldwide, mainly beer, and provides other services. Damm Group’s other business lines include mineral water and soft drinks, energy activities and logistics and distribution. With over 135 years of experience, the satisfaction of consumers, customers, shareholders and employees in the principles upon which Damm Group bases its search for competitiveness and profitability, by offering quality products and always with the utmost respect for the environment and people’s security.

Internship Opportunities: Yes
Off cycle internship: Yes
In company final year projects (BBA): no

Full time opportunities. Ideal candidate requirements:
Throughout the whole year, we carry out recruitment processes in all functional areas (Marketing, Sales, Finances, Purchases, Engineering, Logistics, Demand Planning, Quality Control...).

Graduate Trainee Programs: Yes
Direct entry: Yes

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Company Description:
HCC Global, as a wholly owned subsidiary of HCC Insurance
Holdings, Inc. (HCC), is an insurance agency specialising in financial lines insurance. From our Barcelona and London offices we cater to the international (non-USA) markets and collaborate with our US offices on worldwide coverages. We have a unique one-company structure that promotes knowledge-sharing amongst our international team of over 100 employees and we employ highly experienced, multilingual professionals (over 24 nationalities) with detailed local legal and cultural knowledge of specific markets.

Contact: gbertschinger@hcc-global.com

Internship Opportunities: Yes
Three interns Financial Analyst

Summer Internship: No

Off cycle internship: Yes
Number of weeks: Up to eight months
When?: From March to October 2013, at least 20 hours/week
Where?: Underwriting department
How to apply & deadlines: Please send your application and motivation letter to Gabriela Bertschinger (gbertschinger@hcc-global.com) by Friday 8th February 2013
Selection process: Technical Test (numerical, verbal); Personal interview

In company final year projects (BBA): No

Full time opportunities. Ideal candidate requirements:
Currently no vacancies

Graduate Trainee Programs: No

Direct entry: Yes
Where?: Currently no vacancies

Company Description:
Inditex, one of the world’s largest fashion distribution groups, has more than 5,500 stores in 86 countries in Europe, America, Asia, Africa and Oceania. In addition to Zara, the largest of its retail chains, Inditex has seven other formats: Pull &Bear, Massimo Dutti, Bershka, Stradivarius, Oysho, Zara Home and Uterqüe. Its unique management model, based on innovation and flexibility, and its vision of fashion - based on creativity and quality designs, together with the capacity to react quickly to market demands - has enabled it to enjoy rapid international expansion and an outstanding reaction to its various commercial concepts.

At Inditex, we like what we do. We apply common sense to all of our decisions; we look for simple solutions, and practicality is always our first option. We’re big, but we like to hang on to the speed, freedom and flexibility of when we were small. We want to learn, and we believe that we can continue to grow every day. We’re the sum of each of our employees, and now there are more than 110,000 of us. Do you want to join us?
Contact: joinfashionhr@inditex.com

Ideal Candidate requirements:
BUYERS
Negotiate to choose the finest fabrics and best quality garments. Your experience in the textile market and your passion for fashion are your added value. You'll work in a multi-disciplinary environment with designers, salespeople and buyers, working as a team to create collections every week.

With us, your initiative will bring the latest fashion to our customers.

Your dynamism is what moves us.

PRODUCT MANAGER
Be the bridge between our designers, buyers and store managers, so that our customers get the products they want. Discover their tastes and wishes, and adapt our collections to each country’s needs.

At Inditex you'll work as part of a team and take part in reaching decisions on products, so that fashion reaches our stores punctually every week. With us, you'll become a specialist in the international fashion market.

Your commitment is what moves us.

Summer Internship: No

Off cycle internship: No

In company final year projects (BBA): No

Full time opportunities. Ideal candidate requirements:
BUYERS
Negotiate to choose the finest fabrics and best quality garments. Your experience in the textile market and your passion for fashion are your added value. You'll work in a multi-disciplinary environment with designers, salespeople and buyers, working as a team to create collections every week.

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Your commitment is what moves us.

Graduate Trainee Programs: Yes
Selection process: Case study; Personal interview
**Janssen**

**Recruitment website:**
www.janssen.es

**Career Opportunities:**
*Full Time Opportunities, Internship Opportunities*

**Company Description:**
Janssen is a pharmaceutical company based on leading research and belonging to Johnson & Johnson Group, the healthcare sector multinational more expanded and with the largest implementation, which employs 122,000 people worldwide. For 120 years, Johnson & Johnson develops products and healthcare services for the pharmaceutical, consumer and professional markets. The main value of Janssen is the great ability to innovate. As part of the R & D activity, Janssen has discovered over 400,000 new molecular entities, and 80 of them have become original drugs. This pharmaceutical company in Spain researches and develops numerous drugs in such therapeutic advanced areas as Hepatitis, Oncohematology, central nervous system and HIV.

**Contact:**
mjsaura@its.jnj.com

**Ideal Candidate requirements:**
Degree / High level of English

**Summer Internship:**
No

**Off cycle internship:**
Yes

**Selection process:**
Case study; Group dynamics; Psychometrical test; Personal interview; Presentation

**In company final year projects (BBA):**
No

**Full time opportunities. Ideal candidate requirements:**
Degree / High level of English

**Graduate Trainee Programs:**
No

**Direct entry:**
Yes

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**L’ORÉAL**

**Recruitment website:**
www.loreal.es

**Career Opportunities:**
*Full Time Opportunities,*

**Company Description:**
L’Oréal is the world leader in the cosmetic market, with a 20.3 billion euros turnover has presence in more than 130 countries with 27 global brands portfolio: L’Oréal Paris, Garnier, Maybelline NY, Vichy, La Roche-Posay, Inneov, L’Oréal Professionnel, Kérastase, Matrix, Redken, The Body Shop, Lancôme, Biotherm, Kiehl’s, Shu Uemura, Helena Rubinstein, Yves Saint Laurent, as well as perfumes such as Diesel, Giorgio Armani, Ralph Lauren. In 2011 L’Oréal invested 714 million euros in R&D, with 660 patents registered, being R&D and innovation a core value of our culture. Our brands are articulated in different business units: Consumer Products, Luxury, Professional, Pharmacy, Retail and Operation.

**Contact:**
adiamandidis@es.loreal.com / slazaro@es.loreal.com

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**Where?**
Marketing and Sales / Medical department

**When & how to apply?**
Through our website: www.janssen.es or through the website of Johnson & Johnson (www.jnj.com) where you have access to all intercontinental job offers of the Group
**Internship Opportunities**

**Ideal Candidate requirements:**
We are seeking for analytical and business oriented people, with a high entrepreneurial spirit, thinking out of the box attitude, innovator, passionate about consumers and obsessed with the market share. Interested in an international career, the candidate is bilingual at least in 1 language. Are you looking for a fast track career? Ready to face the challenge?

**Summer Internship:** Yes

**Selection process:** Group dynamics; Personal interview

**Off cycle internship:** Yes

**Selection process:** Phone interview; Group dynamics; Personal interview

**In company final year projects (BBA):** Yes

**Graduate Trainee Programs:** Yes

**How to apply & deadlines:** The recruitment process -4/5 meetings- focuses on individual interviews in Madrid/Barcelona held by professionals from both top HR Managers and Executives. The process will expose you to personal meetings to help you understand our people & culture.
Your personality will make the difference!

**Selection process:** Group dynamics; Personal interview

**Direct entry:** Yes

**Selection process:** Group dynamics; Personal interview

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**Company Description:**
MANGO is a Spanish multinational with international prestige specialising in the design, manufacturing, distribution and commercialization of women's fashion garments and accessories. MANGO has more than 8,500 employees, of which 1,800 work in its headquarters in Palau-solità i Plegamans (Barcelona).
However, going beyond the figures, MANGO's best asset is the people behind it: a young and enthusiastic team. The secret of our company's success lies in a professional team that works day by day to achieve a common goal: to be present in every city in the world.
MANGO is looking for profiles of graduated or qualified professionals with high level of English and other languages and good computer skills.
We are looking for enthusiastic people, participative and willing to learn and providing new ideas.

**Summer Internship:** No

**Off cycle internship:** No

**In company final year projects (BBA):** No
Momentum Project

Recruitment website: www.momentum-project.org

Career Opportunities: internship Opportunities

Company Description:
ESADE and BBVA, in collaboration with PwC, have launched the third edition of the Momentum Project to support Spanish social companies during their growing phase. It is a unique opportunity to work closely with people who have put their entrepreneurial vision together to serve society, with the support of directors of BBVA and ESADE alumni.

Contact: olga.porro@esade.edu

Off cycle internship: yes

Number of weeks: from June to October 2013
How to apply & deadlines: Apply before March 8th, 2013 to momentumproject2013@esade.edu sending your CV and your Cover Letter

Nestlé España

Recruitment website: www.nestle.es

Career Opportunities: Full Time Opportunities

Company Description:
Nestlé with headquarters in Vevey, Switzerland was founded in 1866 by Henry Nestlé and is today the world’s leading nutrition, health and Wellness Company. We employ around 330,000 people and have factories or operations in almost every country in the world.

The Company’s strategy is guided by several fundamental principles. Nestlé’s existing products grow through potential is never sacrificed for short-term performance. The Company’s priority is to bring the best and most relevant product to people, wherever they need, throughout their lives.

We demonstrate through our way of doing business in all the countries where we are present, a deep understanding of the local nature of nutrition, health and wellness; we know that there is no one single product for everyone - our products are tailored to suit tastes and habits wherever you are.

Contact: WWW.NESTLE.ES

Summer Internship: No

Off cycle internship: Yes

Number of weeks: 6-9 MONTHS
How to apply & deadlines: WWW.NESTLE.ES
Selection process: Technical Test (numerical, verbal); Phone interview; Group dynamics; Psychometrical test; Personal interview; Presentation

In company final year projects (BBA): No

Graduate Trainee Programs: Yes

How to apply & deadlines: WWW.NESTLE.ES
Selection process: Technical Test (numerical, verbal); Phone interview; Group dynamics; Psychometrical test; Personal interview; Presentation
Procter & Gamble
Recruitment website: www.pgcareers.com
Career Opportunities: Full Time Opportunities, Internship Opportunities

Company Description:
We do not manufacture products. We build brands.
We are not marketeers. We are Brand Builders.
We are global company with presence in almost every place of the world with strong tradition on brand building and Promotion from Within as key principles.
Our purpose is to will provide branded products and services of superior quality and value that improve the lives of the world’s consumers, now and for generations to come. As a result, consumers will reward us with leadership sales, profit and value creation, allowing our people, our shareholders and the communities in which we live and work to prosper.

Contact: ripollmestres.j@pg.com

Summer Internship: Yes
Number of weeks: approx 12
Where?: Madrid and Geneva, across all functions
How to apply & deadlines: www.pgcareers.com
Selection process: Technical test (numerical, verbal); Phone interview; Personal interview

Off cycle internship: Yes
Number of weeks: 12
When?: all year long
Where?: Madrid and Geneva, across all functions
How to apply & deadlines: www.pgcareers.com
Selection process: Technical Test (numerical, verbal); Phone interview; Personal interview

In company final year projects (BBA): No

Graduate Trainee Programs: No

Direct entry: Yes
Where?: All functions
When & how to apply?: www.pgcareers.com
Selection process: Technical Test (numerical, verbal); Phone interview; Personal interview

Company Description:
We are leading the world, by setting the pace. We are a global leader - an FMCG powerhouse that is setting the pace in the global household, health and personal care sectors. We stay ahead by developing innovative products that meet clear consumer needs and then delivering them to market quickly and effectively. It’s an innovative approach that helps consumers in their everyday lives and keeps our revenue growth consistently higher than the industry average. It demands incisive, quick-thinking people like
Reckitt Benckiser

Recruitment website: www.rb.com/careers/graduates

Career Opportunities:
Full Time Opportunities, Internship Opportunities

you who enjoy professional development, early responsibility and the chance to make a difference within a global business. Join us as a graduate and your development will be paramount: We're a business that leads in a multitude of markets. Most of our Powerbrands are No.1 or No.2 in their respective international categories and include globally recognised names such as Air Wick, Finish, Dettol, Vanish, Durex and Scholl.

Contact: anais.woolley@rb.com

Summer Internship: No

Off cycle internship: Yes

Number of weeks: 6 months (24 weeks)

When?: 6 months internships running from January to July and January to July

Where?: Sales and Marketing

How to apply & dealines: Send applications to Anais.woolley@rb.com

Selection process: Phone interview; Case study; Personal interview Trainee Internships (Sales & Marketing)

In company final year projects (BBA): No

Full time opportunities. Ideal candidate requirements:
- Education to master degree level (completion required) in a business related subject
- Minimum 1-2 year experience in sales or marketing
- Fluent English is essential and fluency in additional languages advantageous
- Openness to relocate internationally

Graduate Trainee Programs: Yes

Description: Reckitt Benckiser's European Graduate Program is a program for high potential leaders of the future and supports our aim to grow a large percentage of tomorrow's top management from within. It is a structured flexible program that puts Graduates in the spotlight from day one. We offer distinctive development assignments allowing the graduate to experience a broad spectrum of valuable commercial experience. Each assignment has specific on-the-job "learnings", which are combined with formal training courses. In addition, Graduates are expected to take on high profile projects to ensure visibility within the organization. The 2-year European Graduate Program starts within the Sales Team (Sales Representation, Key Account Management or Shopper and Customer Management). After such an assignment, the next developmental move is another European country for your Marketing assignment European country for your Marketing assignment.

How to apply & dealines: Apply via our website: http://www.rb.com/careers/graduates or send applications to Anais.woolley@rb.com

Selection process: Phone interview; Case study; Personal interview

Direct entry: Yes

Where?: Check out RB vacancies across the world on our website http://www.rb.com/apply

When & how to apply?: For Global Job Opportunities apply
Company Description:
As RWE's in-house Management Consultancy, RWE Consulting is fully positioned as an independent organisation. We are involved in a variety of projects throughout RWE and its associated operating companies focusing on Strategy and Operational Consulting related to key energy market issues ranging across the entire energy value chain. Currently, RWE Consulting has a highly skilled team of over 130 employees across our European locations.

Contact: kathrin.soete@rwe.com

Ideal Candidate requirements:
Good grades at secondary school and university
Successful completion of the first semester toward a bachelor's degree
Enthusiasm for the energy industry
Other internships already completed, ideally in the consulting field or energy industry
Some experience working abroad
Fluent German and English
Good MS Office skills (PowerPoint, Excel, Word)
Analytical skills
Quick comprehension and creativity
High motivation, initiative and the ability to work under pressure
Pronounced team and communication skills

Summer Internship: Yes
Number of weeks: Minimum of 6 weeks
Where?: The internship will be in the inhouse consultancy and you will start in Essen, but the projects can be at any location within the RWE group
How to apply & deadlines: all year long via the career homepage of RWE
Selection process: Technical test (numerical, verbal); Phone interview; Personal interview

Off cycle internship: Yes
Number of weeks: Minimum of 6 weeks
When?: all year long
Where?: the internship will be in the inhouse consultancy and you will start in Essen, but the projects can be at any location within the RWE group
How to apply & deadlines: all year long via the career homepage of RWE
Selection process: Technical Test (numerical, verbal); Phone interview; Case study; Personal interview

In company final year projects (BBA): No

Full time opportunities. Ideal candidate requirements:
University degree with high grade-point average in the subjects economics, engineering or the natural sciences
Internships, ideally in the consulting field/energy industry/corporate environment
Enthusiasm for the energy industry
Experience abroad and the ability to work in an intercultural environment
Fluent English
Good MS Office skills (PowerPoint, Excel, Word)
Analytical skills
Quick comprehension and creativity
High motivation, initiative and the ability to work under pressure
Pronounced team and communication skills

Graduate Trainee Programs: No

Direct entry: Yes

Where?: The direct entry will be in the inhouse consultancy and you will start in Essen, but the projects can be at any location within the RWE group
When & how to apply?: All year long via the career homepage of RWE
Selection process: Technical Test (numerical, verbal); Phone interview; Other Assessment Center

Company Description:
At SANOFI, our principal challenge is healthcare and we are committed to reducing disease in all parts of the world. The core of our business activity is to discover, produce and distribute innovative, effective and safe medicines and vaccines to both doctors and patients. SANOFI is one of the world’s largest pharmaceutical groups, with a broad range of medicines, consumer healthcare products, generics, animal health and is a world leader in human vaccines. SANOFI has more than 110,000 employees throughout the world, and has a broad and balanced presence in both traditional and emerging markets.

World-wide net sales in 2011 reached €34.4 billion, growth of 3.2.

SANOFI promotes a culture of sharing expertise and strives to provide a workplace that challenges, develops and encourages new learning and ideas. As we are aware of the importance of teamwork to the achievement of our business objectives, we invest in our people through recognition, development and reward.

SANOFI has affiliates in more than 100 countries throughout the world. The global headquarters are located in Paris and the IBERIA head office is located in Barcelona with offices in Madrid and Lisbon.

Contact: monica.garcia@sanofi.com

Internship Opportunities: Yes

Ideal Candidate requirements:
Our aim is to present our company to the best candidates in each academic program. We need graduates with courage, who are creative and innovative, with strong communication skills and who are business oriented, strong leaders and committed to our company goals. A very good standard of English is also required (CEF B2 or above)

The objective of the program is to develop recent graduates and prepare them to occupy future positions at Sanofi

Summer Internship: No
**Off cycle internship:** Yes

**Number of weeks:** Part-Time Internship vacancies throughout the year, for a minimum period of 6 months and maximum of 12 months.

**When?:** DURING THE YEAR 2013

**Selection process:** Phone interview; Personal interview

**In company final year projects (BBA):** No

**Graduate Trainee Programs:** Yes

**Selection process:** Case study; Group dynamics; Psychometrical test; Personal interview

**Direct entry:** Yes

**Where?:** At SANOFI, we can offer you experience in a leading global pharmaceutical company with an exciting future where you can develop your professional career. We recruit professionals in all business areas: Market Research, Marketing, Finance, Business Development, Human Resources, Customer Management & Supply Chain, Sales Force, Medical, Communication, Public Affairs, Legal, Finance, Clinical Investigation and others.

We aim to attract and recruit the best professionals in each position. Among other skills, we value results orientation, communication, teamwork and innovation. As we believe that our people are the key to our success, our Human Resources policies aim to develop each and every employee in line with the current and future company goals.

In addition, the variety and quality of the total compensation at SANOFI differentiates us from our competitors and helps us to achieve our objectives through the contribution of our employees.

**When & how to apply?:** Opportunities can come out during the year.

**Selection process:** Phone interview; Psychometrical test; Personal interview

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**SAP**

**Recruitment website:** www.sap.com

**Career Opportunities:** Full Time Opportunities

**Company Description:**
SAP is a German multinational software corporation that makes enterprise software to manage business operations and customer relations. Headquartered in Walldorf, Germany, with regional offices around the world, SAP is the market leader in enterprise application software. The company’s best-known software products are its enterprise resource planning application (SAP ERP), its enterprise data warehouse solution - SAP Business Warehouse (SAP BW), SAP BusinessObjects software, and most recently, Sybase mobile products and in-memory computing appliance SAP HANA. SAP is one of the largest software companies in the world.

**Contact:** Beatriz Garrido

**Summer Internship:** No

**Off cycle internship:** No
In company final year projects (BBA): No

Graduate Trainee Programs: No

Direct entry: Yes

Where?: We offer opportunities in Barcelona office, mainly in the in-sales departments. For other locations, please visit www.sap.com

Selection process: Phone interview; Case study; Personal interview; Presentation

Company Description:
SEAT is the only company in its sector with the full-range capacity to design, develop, manufacture and market cars in Spain. A member of the Volkswagen Group, the multinational has its headquarters in Martorell (Barcelona), exporting approximately 80% of its vehicles to 75 countries. SEAT is market leader in Spain, and in 2011 had a total turnover of more than 5.0 billion euros, with overall deliveries amounting to 350,000 units.

SEAT Group employs more than 14,000 professionals at its three production centres in Barcelona - Zona Franca, El Prat de Llobregat and Martorell, where it manufactures the highly successful Ibiza and Leon, amongst other models. The Volkswagen Group production facility at Palmela in Portugal supplies the SEAT Alhambra and the factory in Bratislava (Slovakia) manufactures the SEAT Mii.

The Spanish multinational also has a Technical Center, a 'knowledge hub', bringing together more than 900 engineers whose goal is to be the driving force behind innovation for the number one industrial investor in R&D in Spain. In line with its declared commitment to environmental protection, SEAT undertakes and bases its core activity on sustainability, namely reduction of CO2 emissions, energy efficiency, as well as recycling and re-use of resources.

Contact: Applications can be submitted via the following web page: http://seatjobs.seat.es

Internship Opportunities:
We offer:
- Experience in a multinational company in the motor industry sector
- Work experience in the context of an agreement between company and university
- Specific aims based on a project and guided by a tutor
- Flexible timetable, compatible with studies
- Economical aid
- Transport, lunch

Ideal Candidate requirements:
- You should have obtained 50% of your ECTS
- Ability to contribute your knowledge to a business environment
- Team work abilities, initiative, responsibility and versatility
- Interest in the automotive industry
- Spanish language skills are necessary

Summer Internship: No

Off cycle internship: Yes

Number of weeks: Our internships have a duration
between 3 and 6 months (part-time: 08:00 am - 13:00pm)

**When?:** During the whole year (except in August)

**Where?:** We offer internships in various areas of the company's business divisions including Sales & Marketing, Finance, IT, HR, Purchasing, Production or R+D

**How to apply & deadlines:** Applications can be submitted all year round via the following web page:
http://seatjobs.seat.es

**Selection process:** Phone interview; Personal interview

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**In company final year projects (BBA):** Yes

**Full time opportunities. Ideal candidate requirements:**
- University degree
- English and/or German language skills are essential
- Experience within the automotive industry is on advantage
- Initiative and eagerness to excel
- Motivation and ability for teamwork
- Customer orientation
- Mobility and international leanings

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**Graduate Trainee Programs:** Yes

**Description:** StartUp Europe (program especially designed for graduates with a recent university degree in Engineering [Bachelor + Master] with high knowledge of German)

International 2 years qualification program which consists of:
- Continuous training courses
- Work experience in project/s starting at SEAT
- Stay abroad for about 18 to 21 months at one of the Volkswagen Group brands in Germany (Volkswagen/Audi)
- Once completed this program successfully, there exists the possibility to be hired directly by Volkswagen or Audi, depending on the vacancies
- Competitive compensation

Trainee Program (open to graduates of any subject):
- Integration and development program (12 month duration)
- Job rotation in different areas of the company (on the job)
- International project in a company of the Volkswagen Group
- Experience in a dealership: customer orientation
- Stay in Production: product knowledge acquirements
- Training and participation in strategic activities (off the job)
- Continuous evaluation and feedback
- Competitive compensation
- Career plan

**How to apply & deadlines:** Applications can be submitted all year round via the following web page:
http://seatjobs.seat.es

**Selection process:** Phone interview; Personal interview; Other All candidates interested in our Trainee Program or the StartUp Europe Program have to successfully pass an Assessment Center

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**Direct entry:** Yes

**Where?:** We are looking for candidates who are interested in working in one of the following areas: Sales & Marketing, Finance, IT, HR, Purchasing, Production or R+D

**When & how to apply?:** Applications can be submitted all year round via the following web page:
http://seatjobs.seat.es

**Selection process:** Phone interview; Personal interview; Other All candidates interested in a direct entry in our company have to successfully pass an Assessment Center
**SeedRocket**

**Recruitment website:** www.seedrocket.com/es/summe...

**Career Opportunities:**
- **Internship Opportunities**

**Company Description:**
SeedRocket offers a complete Seed Funding Venture Program for Entrepreneurs with technology-based startups.

**Contact:** pamela.delamunoza@seedrocket.com

**Internship Opportunities:**
Students with business and/or marketing profiles for working on startups' environments.

**Summer Internship:** Yes
- **Number of weeks:** 10
- **Where?**: Barcelona and Madrid
- **How to apply & deadlines:** Phone interview; Personal interview

**Off cycle internship:** Yes
- **Number of weeks:** Depending on the startup

**In company final year projects (BBA):** No

**Graduate Trainee Programs:** No

**Direct entry:** No

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**Swarovski**

**Recruitment website:** www.brand.swarovski.com

**Career Opportunities:**
- **Full Time Opportunities**

**Company Description:**
Through our mastery of the poetry of precision, we continue to be the market leader, driving force and reliable partner within our industry to meet people's desire for adornment and delight since 1895 as:
- Manufacturer, marketer and retailer of premium jewelry and consumer products ranging from decorative objects to lighting and accessories
- Manufacturer and marketer of premium jewelry stones for customer

We add sparkle to people's everyday lives

We provide high quality products and services and anticipate, fulfill and exceed consumers' desires and customers' needs

We offer our colleagues and teams fulfilling challenges that inspire them to be innovative and creative.

We regard competition as a challenge that pushes us to expand our market leadership.

We assume accountability for our actions as a responsible corporate citizen, and strive to positively influence society, the economy and our environment

We grow our family shareholders' long-term value.
Contact: risorse.umane@swarovski.com

Internship Opportunities:
Country specific

Ideal Candidate requirements:
Passionate, innovative, responsible. Target oriented and problem solver. Multilingual (English is a must). Excel and ppt - good knowledge.

Summer Internship: No

Off cycle internship: Yes

Number of weeks: flexible (3 to 12 months)
Selection process: Technical Test (numerical, verbal), Phone interview, Case study, Group dynamics, Personal interview, Presentation

In company final year projects (BBA): Yes

Graduate Trainee Programs: No

Direct entry: Yes

Where?: TBD
Selection process: Technical Test (numerical, verbal), Phone interview, Group dynamics, Personal interview, Presentation

Company Description:
UBS draws on its 150-year heritage to serve private, institutional and corporate clients worldwide, as well as retail clients in Switzerland. Its business strategy is centered on its pre-eminent global wealth management businesses and its universal bank in Switzerland. Together with a client-focused Investment Bank and a strong, well-diversified Global Asset Management business, UBS will expand its premier wealth management franchise and drive further growth across the Group.

Contact: gtp@ubs.com

Internship Opportunities:
A 3 to 6 months internship is the ideal way to gain the work experience you'll need to launch your career. It's also an opportunity to work with and learn from some of the most successful people in finance. From the start of the program, you'll be right at the heart of the business, taking part in the day-to-day operations. You'll not only learn about the business of finance from top to bottom, you'll also experience the unique workplace culture of UBS.

Ideal Candidate requirements:
- An inquisitive mind and interest in banking business
- Good language skills (German and English)
- Two completed semesters at a university or a university of applied sciences (FH)
**Summer Internship:** Yes

**Number of weeks:** 10  
**Where?:** in all areas  
**How to apply & deadlines:** You can apply in spring for one of our open positions at www.ubs.com/graduates.

**Off cycle internship:** Yes

**Number of weeks:** 10  
**When?:** July 7 to August 3, 2013  
**Where?:** in all areas  
**How to apply & deadlines:** You can apply for the emerging talent program at www.ubs.com/graduates.  
**Selection process:** Other one-page essay

**In company final year projects (BBA):** Yes

**Graduate Trainee Programs:** Yes

**Description:** The UBS GTP is the cornerstone of a successful and rewarding career in finance. Through a combination of training and hands-on experience, you'll develop the required technical and business knowledge, and you'll discover where your natural strengths lie.  
Our program ranges from 12 to 24 months. You'll be directly involved in day-to-day operations, working with gifted professionals and gaining first-hand experience of how the business works. As well as on-the-job learning, you'll receive an intensive education on the financial markets, UBS products and other core business topics.  
You'll be well supported throughout your program. Your line manager is your coach, ensuring you get all the relevant experience and helping you to focus on your career goals and personal development.  
Rotational assignments are an essential part of the program. By taking on other roles in other departments, you'll gain a fuller knowledge of the business as well as the people and roles within it, and a greater appreciation of the importance of teamwork.  
Beside all that, you'll attend networking events, cross-business classes and social occasions where you'll get to know people from across UBS.  
**How to apply & deadlines:** You can apply all year round for one of our open positions at www.ubs.com/graduates.  
**Selection process:** Technical Test (numerical, verbal); Phone interview; Other Assessment Center

**Direct entry:** Yes

**Where?:** in all areas  
**When & how to apply?:** You can apply all year round for one of our open positions at www.ubs.com/careers.

**Company Description:**
Unibail Rodamco is the leading listed Pan-European commercial property investor and developer with a property portfolio valued at 27,5 billion as June 30. Unibail Rodamco is proactive in three major business lines: shopping centers, offices, and convention and exhibitions. The Group has a clear focus on high-quality
## UNIBAIL-RODAMCO

**Recruitment website:**

**Career Opportunities:**

Commercial properties with a competitive edge in their respective markets due to size, technological performance, location and reputation. Unibail Rodamco actively invests in and manages its dominant assets at premier locations throughout Europe. The Group serves customers in 12 countries across Europe and employs over 1,600 people. Unibail Rodamco has a listing on Euronext Paris (CAC 40) and Euronext Amsterdam.

**Graduate Trainee Programs:** Yes

**Direct entry:** Yes

## UNILEVER

**Recruitment website:**

Career Opportunities:

Full Time Opportunities, Internship Opportunities

Company Description:

Unilever is the engine of leading brands in sectors such as Knorr, Calvé, Tulipan, Lipton, Flora, Dove, Axe, Rexona, Frigo, Ben & Jerrys, Skyp, Mimosin, Moussel, Williams or Cif. We strive every day to get a better world, our brands are helping more than 160 million people a day to feel better, whether taking a soup, taking care of their hygiene or sipping a cup of tea. We have a great challenge, to double our turnover reducing our environmental footprint. We believe that through small actions we can make a big difference. That is the reason why we want people who join Unilever, has the passion for winning sustainably. At Unilever we seek the best talent to offer a great career. We focus on our most important asset, people, and we provide a challenging work environment, multicultural teams, work with the best experts in each area as well an unlimited amount of tools for their development.

Contact: es.hrserviceses@unileverhrservices.com

Summer Internship: No

Off cycle internship: Yes

Number of weeks: De 6 a 9 meses

Selection process: Phone interview; Personal interview

In company final year projects (BBA): No

Graduate Trainee Programs: Yes

Selection process: Technical Test (numerical, verbal); Phone interview; Case study; Group dynamics; Presentation

Direct entry: Yes

Where?: Buscamos personas que busquen constantemente la mejora, orientadas al cliente/consumidor y con gusto por el trabajo en equipo.

Selection process: Phone interview; Personal interview

## Company Description:

From our brilliant but modest start as a specialty paper provider, Vistaprint, N.V. (Nasdaq: VPRT) has grown into an e-commerce powerhouse. Around the globe, Vistaprint is revolutionizing marketing, manufacturing and technology as well as imprinting our unique stamp of excellence on custom products. Our billion
Vistaprint

Recruitment website: www.vistaprint.com/careers

Career Opportunities: Full Time Opportunities, Internship Opportunities

dollar company empowers more than 13 million small business owners and consumers worldwide to make a living, make a connection and make a difference. Vistaprint employs over 4,000 people at 12 global locations and operates 25 localized websites globally.

Contact: lsemmens@vistaprint.com

Internship Opportunities:
We offer paid internships between 3-12 months in our Barcelona office. Our internships will provide the opportunity to gain hands on experience and master the skills needed to develop an exciting and rewarding career in a chosen field. Interns will collaborate with and learn from some of the most successful professionals in the industry.

We have internship roles in Marketing, Analytics, Creative, Technology, Legal and HR

Ideal Candidate requirements:
Candidate requirements vary per role. Please refer to the individual advertisements

Summer Internship: No

Off cycle internship: Yes

Number of weeks: 3 months - 12 months
When?: Starting throughout the year.
Where?: Marketing, Analytics, Creative, Technology, Legal and Human Resources
How to apply & dealines: Please apply online at www.vistaprint.com/careers
Type in 'intern' into the search function
Please submit your cover letter and CV in English and specify your availability and preferred start dates for an internship
Selection process: Technical Test (numerical, verbal); Phone interview; Case study; Personal interview

In company final year projects (BBA): Yes

Full time opportunities. Ideal candidate requirements:
Candidate requirements vary per role. Please refer to the individual advertisements

Graduate Trainee Programs: Yes

Description: We have graduate programs in the Marketing and Analytics teams in our Barcelona office.
Our graduates will have the opportunity to grow and develop both personally and professionally as well as making a real difference early on to the firm and to our customers. On top of this, throw in a fantastic Mediterranean location, a fun multicultural and dynamic environment, great perks and unrivalled opportunities to collaborate and learn.
Our graduate programs begin on Monday 2nd September 2013 and all graduates join as permanent employees and will undertake training programs as well as on-the-job specific learning.
Analytics Program: Analytic graduates will rotate through various roles for 2 years before joining a team permanently.
Marketing Program: Marketing graduates will be allocated to join a specific marketing team such as customer management, customer acquisition, strategy, market management, tv or search.
How to apply & dealines: Please apply online at www.vistaprint.com/careers
Type in 'graduate' into the search function
Please submit your cover letter and CV in English
Deadline for the graduate programs is the end of February 2013

Selection process: Technical Test (numerical, verbal);
Phone interview; Case study; Group dynamics; Personal interview

Direct entry: No

Company Description:
Volkswagen-Audi España is the importer and distributor of vehicles, spare parts and accessories for Volkswagen, Audi, Skoda and Volkswagen Commercial Vehicles, in Spain (Penincula and Balearic Islands).

The company, owned by Volkswagen Group, the first European automotive manufacturer and one of the leading worldwide, began operating in January 1993 and has currently over 350 employees. The company's offices are located in El Prat de Llobregat (Barcelona).

The success of the company, the largest distributor of vehicles in the Spanish market, has been made possible by three key factors:

An extensive range of high quality products with the latest technology.
An extensive dealer network spread throughout the territory.
A team committed to the company, with customers and focused on achieving results.

Contact: recursoshumanos@vw-audi.es

Summer Internship: No

Off cycle internship: Yes

Selection process: Technical Test (numerical, verbal);
Phone interview; Case study; Personal interview

In company final year projects (BBA): No

Graduate Trainee Programs: Yes

Selection process: Technical Test (numerical, verbal);
Phone interview; Case study; Group dynamics;
Psychometrical test; Personal interview; Presentation

Direct entry: Yes

Selection process: Technical Test (numerical, verbal);
Phone interview; Case study; Group dynamics;
Company Description:
Whirlpool Corporation is the World’s undisputed n.1 manufacturer of domestic appliances. Its leadership in innovation and design is widely acknowledged, and so is its pioneering spirit in the field of sustainability. Whirlpool’s major brands are synonymous of success, quality, and customer loyalty. Yet there is one more “product” Whirlpool is proud of consistently delivering over the years. One that does not get launched on any market, but one that is fundamental to Whirlpool’s continuing success: leaders. In Europe, Middle East & Africa, Whirlpool is capable of offering international opportunities and challenges, with a flexible structure for career advancement and great opportunities to experience different roles in the organization. Every element in the process of this leadership factory; from finding and attracting talent, to onboarding and career design and management, is aimed at producing highly skilled, motivated “tough” individuals who live and breathe the Whirlpool values of diversity, integrity, respect, teamwork, and spirit of winning. Such leaders drive change and business strategy, they inspire their teams and support them, and most of all they are winners in the marketplace.

Contact: Marianne Lhote : hr_europe@whirlpool.com

Internship Opportunities:
4/6 Months
In all departments/(marketing, Finance, Sales, Technical, Manufacturing, Supply chain)
European Countries

Ideal Candidate requirements:
International Exposure
English speaking + local language

Summer Internship: No
Off cycle internship: No
In company final year projects (BBA): No

Graduate Trainee Programs: Yes

Description: Join Whirlpool’s Fast Track Management Program, an international graduate program aimed to develop future leaders of the company. Whirlpool is looking to develop world class Graduates and innovators to drive the development of bold innovation and design for customers around the world. As the global number 1 our Whirlpool employees develop and refine products and technologies that make customers’ lives easier. We offer a 21 months accelerated Leadership Program where you will experience three cross-functional and cross-country rotations within Whirlpool’s European locations. In each assignment, you can expect to gain unmatched experience, exposure to senior leaders, a personal training and development plan and formal mentoring. You will have exposure to challenging projects that will prepare you to join a permanent position in the function that best fits your background and career expectations.

Requirements:
- Master’s degree from a leading academic institution
- Fluent English and at least one other foreign language
- Past internship or professional experience working abroad or within an international company
- Effective written and interpersonal communication skills
- Proven ability to work within diverse teams
- Clear motivation to work and succeed in a global business environment
- Exceptional presentation and project management skills

**How to apply & deadlines:** Are you interested? Visit our website at www.whirlpool.eu - Apply to Join Us section and apply online!

Or send us your application on hr_europe@whirlpool.com

4 assessments centers with 25 candidates each in HR, technical, Sales&Marketing, Finance, IT

Recruitment process on going during the year

**Selection process:** Technical Test (numerical, verbal); Phone interview; Case study; Group dynamics; Personal interview; Presentation

**Direct entry:** Yes

**Where?:** Europe, Middle East and Africa

**When & how to apply?:** Visit our website at www.whirlpool.eu - Apply to Join Us section and apply online!

Or send us your application on hr_europe@whirlpool.com

**Selection process:**

**Company Description:**

Who are we?

Wm. Wrigley Jr. is the leading company in confectionery and offers a wide range of quality and innovative gums and candies. It was founded in Chicago (USA) in 1891. The company currently operates from 40 states. Wrigley has 23 factories in 15 countries and distributes its brands in more than 180 countries. It has 16,000 employees and its global sales amounted to 6,000 million dollars.

Wrigley operating since October 2008 as a subsidiary of Mars Inc., family business founded in 1911 in Mclean (USA) with global sales of 28,000 million dollars and is present in six business areas: chocolate, pet food, feed, beverages, Symbioscience, gums and candies.

**Contact:** Via Augusta, 2

**Summer Internship:** Yes

**Selection process:** Technical test (numerical, verbal); Phone interview; Case study; Group dynamics; Psychometrical test; Personal interview; Presentation

**Off cycle internship:** Yes

**Selection process:** Technical Test (numerical, verbal); Phone interview; Case study; Group dynamics; Psychometrical test; Personal interview; Presentation

**In company final year projects (BBA):** No
### Graduate Trainee Programs:

<table>
<thead>
<tr>
<th>Description</th>
<th>Yes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Selection process</td>
<td>Technical Test (numerical, verbal); Phone interview; Case study; Group dynamics; Psychometrical test; Personal interview; Presentation</td>
</tr>
</tbody>
</table>

### Direct entry:

| Selection process | Technical Test (numerical, verbal); Phone interview; Case study; Group dynamics; Psychometrical test; Personal interview; Presentation |

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### ZURICH

**Recruitment website:**
www.zurich.es/seguro/trabaj...

**Career Opportunities:**
Full Time Opportunities, Internship Opportunities

### Company Description:
Zurich is a company

**Contact:**
elena.balletbo@zurich.com

### Internship Opportunities:
The areas that there are these internship opportunities are:
- Marketing
- Finance
- Technical Area
- Business development

**Summer Internship:** No

**Off cycle internship:** Yes

<table>
<thead>
<tr>
<th>Number of weeks</th>
<th>6 months</th>
</tr>
</thead>
<tbody>
<tr>
<td>When?</td>
<td>During the year and according to the needs</td>
</tr>
<tr>
<td>Where?</td>
<td>The areas that there are these internship opportunities are: Marketing, Finance, Technical Area, Business development</td>
</tr>
</tbody>
</table>

**How to apply & deadlines:** Throught our website and ESADE Career website.

**Selection process:** Phone interview; Personal interview

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### In company final year projects (BBA):

**Ideal candidate requirements:**
Depend on the position.
- High english level
- University degree
- Teamwork capacity
- Results orientation
- Flexibility
- Proactivity

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### Graduate Trainee Programs:

**How to apply & deadlines:** Throught our website and ESADE Career website.